



File No : رقم القيد
Date : التاريخ

Branch/Dept : فرع/إدارة
Address : العنوان

6 June, 2002

To Whom It May Concern

RE : Ellicott Dredging Equipment

Arab Contractors is the largest contractor based in the Middle East . It has relied exclusively on Ellicott dredges for almost 40 years. Today we operate five dredges :

- 3 - 14-inch dredges including 2 Series 1170 "Dragons"
- 1 - 18-inch dredge
- 1 - 24-inch dredge

Performance/Reliability:

All of our Ellicott dredges have met our requirements for performance and reliability. Our oldest unit is over 30 years old and still providing steady service. This is a testament to their good design and rugged construction.

Training:

Our contracts with Ellicott have always required training of our personnel in operations and in maintenance. This obligation has always been fulfilled to our satisfaction.

Warranty:

When occasional problems have arisen, Ellicott has responded timely and in a satisfactory manner and solved our problems.

Customer Service:

We have just placed a substantial order with Ellicott for spare parts. The fact that Ellicott has consistently provided flexible and timely service adds value to our equipment, even after 30 years of operation. We know we can keep our dredges a long time and continue to rely on Ellicott for high quality parts.

We recommend Ellicott, Division of Baltimore Dredges to any dredge user.

Sincerely
The Arab Contractors